

FOR IMMEDIATE RELEASE
April 9, 2019

Tilson Raises Up To \$100 Million in Funding to Support National Network Design-Build Services and Small Cell Development

April 9, 2019. Tilson is pleased to announce that it has completed a transaction through which funds managed by SDC Capital Partners, LLC will invest up to \$100 million in the company. The investment will support Tilson's expansion by both driving its continued growth of nationwide network infrastructure design-build services and enabling the spin-out and capitalization of Tilson's asset ownership affiliate, SQF, LLC (SQF).

"We are thrilled to welcome SDC as an investor and partner," said Joshua Broder, Tilson's CEO. "SDC brings a wealth of experience in building and growing platforms and we share a long-term strategic vision as we scale to meet the exploding market demand for small cell infrastructure development. With SDC's support, we are in an even stronger position to serve the wide-ranging needs of our clients from national 5G rollouts to cutting edge IoT technology services."

SQF maintains authority to own and develop telecommunications assets in public rights-of-way throughout the United States and is a leading pole owner and solutions provider for 5G. Supported by Tilson's real-estate entitlement, engineering, construction and operational capabilities, SQF provides customers with a range of infrastructure options, from single site design-build services to fully outsourced deployment and management nationwide.

"Under Josh's leadership, Tilson has earned an industry-wide reputation for thought leadership with a unique focus on emerging capabilities and technologies," said Todd Aaron, SDC's Managing Partner. "The Company's incredible recent growth is a testament to its unrelenting focus on execution and the trust in Tilson placed by many of the largest global telecom providers. We see great opportunity in the prospect of combining SQF's unique offering with Tilson's wide ranging capabilities and are excited to support the platform's further growth."

DLA Piper acted as legal counsel to Tilson in the transaction and Skadden, Arps, Slate, Meagher & Flom LLP acted as legal counsel to SDC.

About Tilson

Tilson is on a mission to build America's information infrastructure. Recognized eight consecutive years on the Inc. 5000, Tilson provides network deployment and information system professional services to telecom, construction, utility and government clients. With over 550 employees and 23 offices nationwide, Tilson builds high-performing technology project teams who take on the largest and most impactful information infrastructure projects in the country. For more information: www.tilsonotech.com

About SDC Capital Partners

SDC Capital Partners, LLC is a specialized private investment firm focused on the IT and

communications infrastructure sectors. SDC's areas of investment focus include data centers, network / fiber and wireless infrastructure, with specific emphasis on opportunities where the firm can leverage its deep operational expertise to partner with exceptional managers in creating value. The firm invests globally and seeks to leverage its team's deep sector relationships in sourcing proprietary investment opportunities. For more information, please visit www.sdccapitalpartners.com

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